

Minnesota Diversified Industries (MDI) Executive Summary

Mission

We exist to serve *people with disabilities* by offering *progressive development* and *employment opportunities* in *competitive business enterprises*.

MDI People

- 150 Employees; 55% With Disabilities
- Leveraging Unique Talents
- Offering Opportunities To Be Successful
- Developing/Enhancing Skills
- Creating/Maintaining Dignity for Self-Sufficiency
- Partnering With Community Resources

Business Overview

Minnesota Diversified Industries (MDI) is a non-profit social enterprise. Since 1964, MDI has provided high quality and innovative customer solutions. MDI offers a variety of corrugated plastic products and assembly, production and packaging services to both government and commercial customers:

- »Offering Tailored and Flexible Solutions
- »Proven Outsourcing Partner
- »Solving Real Customer Issues
- »Delivering Value/ROI
- »Promoting Positive Customer Experiences

Board of Directors

Rob Tracy, Board Chair
Dr. Jim Brown, Human Resources Committee Chair
Thomas A Keller, III, Governance Committee Chair
Gerald M. Pizinger, Jr., Finance Committee Chair
John B. Grace, Vice Chair
Phillip D. Bakken
John H. LeMay
Peter McDermott
Brenda R. Norman
Daniel J. Shuster
Rachel A. Wobschall

Senior Management Team

Peter McDermott, President and CEO
Ann Canavan, Controller
Barb Majerus, Executive Director of Sales and BD
Rod Wood, Vice President of Operations
Dale Majerus, Director of Human Resources

Sales Team

Sean Colter, Account Manager, MDI Plastic Products; 218-326-9544, x105
Michelle Gaertner, Account Manager, MDI Services; 651-999-8213
Melissa Dezelske, Customer Service; 218-326-9544, x120
Barb Majerus, Executive Director of Sales and BD; 218-326-9544/651-999-8200

www.mdi.org (corporate site)
www.mdiplastics.com (plastic products site)



Certifications:

- Commission on Accreditation of Rehabilitation Facilities (CARF) Accredited
- All MDI facilities utilize and adhere to ISO quality standards and practices
- Tax-exempt, 501(c)(3) nonprofit status

State and Federal Partnerships:

- U.S. Department of Education *Projects with Industry* (PWI) provider
- JWOD/AbilityOne Federal Contract Holder
- Small Business Classification under 10 US Code Sec. 2410d
- NISH Partner

Awards & Honors:

- Northeastern Minnesota Top 50 Private Employers-#28
- *The Business Journal* Top 25 Civic Nonprofits-#8
- *The Business Journal* Top 25 Civic Nonprofits-#10
- USPS Quality Award Finalist

MDI Product Offerings:

Totes
Trays
Boxes
Sheets
Single and Double Faced Rolls
Tree Wrap
Waterjet Bricks
Custom Designs/Printing Options

MDI Services Offerings:

Assembly (Simple to Complex)
Dis-Assembly (Mechanical/Electronic)
Production/Light Manufacturing
Kitting/Weighing/Counting
Collating/Sorting/Organizing
Packaging
Poly Bag & Heat Sealing
Shrink Wrapping
Labeling/Affixing/Adhesion
Mailings

MDI Plastics Product Features:

Flexible
Durable
Environment Friendly-
100% recyclable
Moisture, Chemical and
Weather Resistant
Long-life/Reusable
Extremely Economical
Resale/Dealer Opportunity

MDI Service Features:

Small to Large
Simple to Complex
High Quality & On-Time Performance
Manual Attention and Automation
Opportunity + Results = Mutual Success
Highly Secure Facility

MDI Plastics Product Creative Uses:

Cardboard Replacement
"Go Green"
Farming/Agricultural/Hunting/Fishing
Assembly/Parts Storage/Pick and Pack
Inventory Centers/Mail/Package Transfer
Gardening/Groceries
Home/Office Recycling

MDI Locations:

1700 Wynne Avenue, St. Paul, MN 55108
651-999-8200 • Fax 651-999-8242

Headquarters
Assembly, Production and Packaging Services

825 Lily Lane, Grand Rapids, MN 55744
218-326-9544 • Fax 218-326-1016

Plastic Product Manufacturing and Conversion

1937 4th Avenue East, Hibbing, MN 55746
218-263-3663 • Fax 218-263-9193

Plastic Product Conversion