



MDI[®]

PLASTIC PACKAGING SOLUTIONS

RESOURCE GUIDE

PHONE ▶ 651-999-8410

EMAIL ▶ sales@mdi.org

WEB ▶ mdi.org



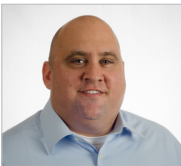
WE SAVE CUSTOMERS TIME AND MONEY BY PROVIDING
QUALITY PRODUCTS, AT THE RIGHT PRICE,
WITH SHORT LEAD-TIMES, AND CUSTOMIZATION
TO MEET EACH CUSTOMER'S UNIQUE NEEDS.

MEET THE SALES TEAM



BARBARA MAJERUS

Vice President of Sales
p 218-313-1711
e barb.majerus@mdi.org



MARK CORBETT

Sales Account Manager, West Region
p 651-999-8213
e mark.corbett@mdi.org



BOB GREEN

Sales Account Manager, East Region & Canada
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MELISSA DEZELSKA

Customer Service: *Quotes, Custom Designs,
and Product Information*
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e melissa.dezelske@mdi.org



JENNIFER ANDERSON

Customer Service: *Orders, Status & Shipping (A-J)*
p 218-313-1723
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KAYLA SWEDBERG

Customer Service: *Orders, Status & Shipping (K-Z)*
p 218-313-1774
e kayla.swedberg@mdi.org

RESELLERS ARE PARTNERS

*MDI's Reseller Partner Program Will Help Grow Your Business
By Offering a Full Portfolio of Plastic Packaging Solutions.*

PROGRAM HIGHLIGHTS:

COMPETITIVE PRICING

Standard & Custom Alternatives

SALES AND MARKETING SUPPORT

Product Training, Customizable Marketing Collateral & Leads

PROMOTION INCENTIVES

Profit from Partner Incentives that Reward for Selling Plastic Products

CUSTOMER SERVICE

Order, Product Information & Quick Reponse

Learn More

[MDI.ORG/RESOURCE-GUIDE](https://www.mdi.org/resource-guide)

“ YOUR SUCCESS IS OUR GOAL, AND
WE’RE HERE TO HELP YOU ACHIEVE IT. ”

– BOB GREEN,
SALES ACCOUNT MANAGER, EAST REGION & CANADA

MARKETING & SALES

*Marketing & Sales Support Helps Increase Visibility.
Minimize the Complexity by Leveraging our Support.*



MARKETING

Download & Customize Marketing Materials

- Product Images
- Product Content
- Specification Sell Sheets
- One-On-One Marketing Support

[VISIT MDI.ORG/RESOURCE-GUIDE](https://www.mdi.org/resource-guide)

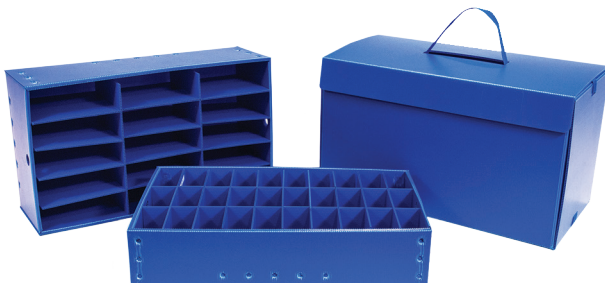


SALES AND SUPPORT

Access Knowledgeable Account Managers

- Prototypes
- Quotes
- Product & Application Training
- Leads, Referrals & Joint Sales Calls

[CONTACT SALES & CUSTOMER SERVICE](#)



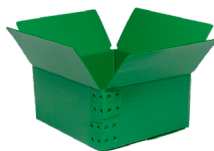
STANDARD SOLUTIONS

Wide range of standard plastic products.

TOTES



BOXES/RSC/HSC



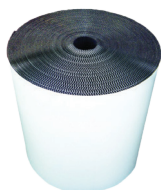
TRAYS



TREE WRAPS



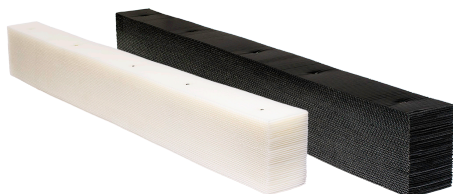
ROLLS



SHEETS



WATER JET BRICKS



RECYCLING BINS



CUSTOM SOLUTIONS

Custom products are designed to meet your customers' specifications, performance and budget.

DESIGN ENGINEERING

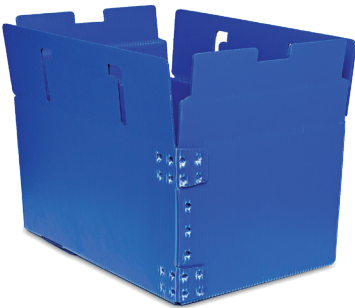
CNC PROTOTYPING



PLASTIC ADVANTAGES

Durable & Versatile, Long Life & Reusable, Economical, Customizable, Moisture, Chemical & Weather Resistant, 100% Recyclable.

	PLASTIC	VS.	CARDBOARD
CUSTOMIZATION	Fast & Inexpensive		Fast & Inexpensive
DURABILITY	Puncture Resistant		Tears & Punctures
CLEANLINESS	No Dust or Residue		Leaves Dust & Residue
COST	Reusable & Strong ROI		Replace Often, Expensive
WASTE	Reusable & Recyclable		Recurring Waste & Disposal
CUSTOM	Simple, Fast & Flexible		Fast & Flexible
MOISTURE	Water Resistant		Breaks Down & Destroyed
COLORS	Variety		Brown or White



*Plastic is extruded, die-cut, printed,
assembled and sonic-welded.*

*Reusable, 100% recyclable,
sustainable, durable and a
resilient plastic solution.*



VALUE ADDED FEATURES

Think Outside the Box.

PRINTING

Logos & Messaging

WIRES

Steel or Galvanized Frames

ACCESSORIES

Fasteners, Label Holders, Labels, Placards,
VELCRO® Closures, Stackers & Dividers

PROTECTION

Foam & Hardboard Inserts for Protection from Shock, Vibration, Noise & Static



“ WE SOLVE TOUGH
PACKAGING PROBLEMS
WITH VALUE-ADDED AND
CUSTOMER-FOCUSED SOLUTIONS. ”

– BARBARA MAJERUS,
VICE PRESIDENT OF SALES

COLORS

*Yellow, Blue, Green, Red, Natural, Black, White & Grey.
Custom Colors Available.*



INDUSTRY SOLUTIONS

Explore Market Specific Ideas & Learn How You Can Use Plastic Solutions To Organize, Transport & Store Products Faster & More Efficiently.



AGRICULTURE

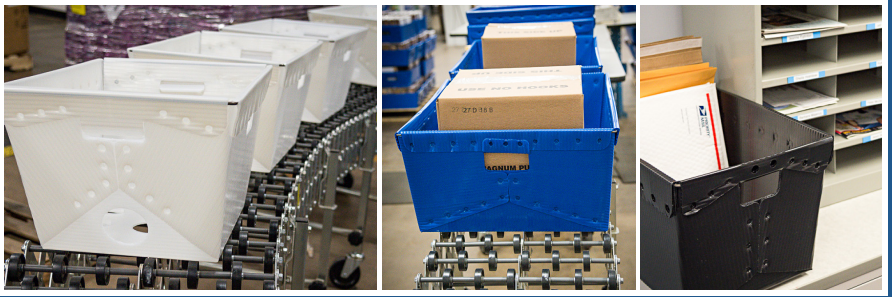
LOGISTICS TRANSPORTATION

MANUFACTURING

MEDICAL

WAREHOUSE AND DISTRIBUTION CENTERS

Download sell sheets at
mdi.org/Plastic-Markets



“ WE TAILOR OUR PACKAGING SOLUTIONS TO MEET CUSTOMER AND MARKET REQUIREMENTS. ”

— MARK CORBETT,
SALES ACCOUNT MANAGER, WEST REGION



STANDARD GAUGES AND WEIGHTS



STANDARD POLYPROPYLENE

Gauge: 3mm +/- 10%

Standard Weight 3mm: 125# +/- 5%

Gauge: 4mm +/- 10%

Standard Weight 4mm: 154# +/-5%

Die-Cut Tolerance: +/- 1/8"

Assembled Tolerance: +/- .25" – .5"

Corona (Surface) Treatment: 46 dyne

Sheet Size: 48"x96"

STANDARD POLYETHYLENE

Gauge: 4mm +/- 10%

Standard Weight: 160# +/- 10%

Die-Cut Tolerance: +/- 1/8"

Assembled Tolerance: +/- .25" – .5"

Corona (Surface) Treatment: 46 dyne

ROLLS

Gauge: 4mm +/- 10%

Width Corrugation Direction:
Up to 53.5" +/- 1/4"

Single Faced Length: 250' or 500'

Single Faced Weight:
110#, 125#, 150#, 250#

Double Faced Length: 250' or 400'

Double Faced Weight: 160#

SHEETS

Width: Up to 53.5"

Length: Up to 96"

Sheet Length Tolerance: Up to
48" +/- 1/2" over 48" +/- 1"

SF Weight: 110#, 125# 150#, 250#

Weight per 1,000 sq ft: +/- 10%

DF Weight: 160#, 250#, 300#

QUOTES

For Fast & Accurate Quotes, Please Provide the Following:

Company: _____

Sales Rep: _____

End-Use: _____

Quantity: _____

Budget: _____

Delivery Date: _____

Design: _____

Color: _____

Print/Artwork: _____

LxWxH (Outside): _____

LxWxH (Inside): _____

Specific Tolerance: _____

Straightwall or Nestable: _____

Welded or Knockdown: _____

Wire Reinforcement: _____

Top Closure Type: _____

Bottom Closure Type: _____

Hand Holes: _____

Accessories: _____

PLASTIC PACKAGING SOLUTIONS

2019

JANUARY

S	M	T	W	T	F	S
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6	7	8	9	10	11	12
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FEBRUARY

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MARCH

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APRIL

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MAY

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JUNE

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JULY

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AUGUST

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SEPTEMBER

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OCTOBER

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NOVEMBER

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DECEMBER

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2020

JANUARY

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FEBRUARY

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MARCH

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