



## 2020 Contests, Incentives and Promotions

*As a reseller, you have access to marketing resources and exclusive incentives and contest – making it easier to sell and earn more!*



# EARN

**\$1,000** **\$500** **\$250**

1st, 2nd & 3rd Place Winners

### Awarded at Salesperson Level

MONTHLY	<b>\$500</b>	Greatest New Bookings/Orders for Custom Products Orders per salesperson \$3k+, 2 <sup>nd</sup> place \$250, 3 <sup>rd</sup> place \$100
MONTHLY	<b>\$500</b>	New Business POs for Standard or Custom Products Orders \$30k+
ANNUAL	<b>\$1,000</b>	Greatest Total Year-Over-Year Growth Dollars \$10k+ Growth per salesperson, 2 <sup>nd</sup> place \$750, 3 <sup>rd</sup> place \$500
PERIODIC	<b>\$100</b>	“Deal-Specific” Award to Secure Specific Orders Orders per salesperson = \$3k+

Salesperson must be noted on every purchase order. No carryovers from previous or subsequent months allowed. 1099 Tax statement will be issued to individuals who receive annual cash/prize awards of \$600 or more. Rolls, sheets, & pads excluded from “custom product” calculations. Minimum order total; excludes screen & die charges as part of order calculation.

Contact your sales representative or visit [mdi.org/reseller-resources](http://mdi.org/reseller-resources) for more details.