**Customer Impact Brief** 

# Handle demand spikes without adding headcount.





ID Line kept its team focused on high-value print work while MDI kitted large orders on time.

Large, unpredictable orders strained ID Line's capacity, forcing the team to rely on temps, overtime and volunteers, a stopgap that wasn't sustainable.



# Challenges



Large kitting orders arrived without warning



Big runs pulled focus from high-value work



In-house team or volunteers couldn't keep pace



#### Results

- 3 days turnaround on large kitting runs
- 2,500 units completed without shifting ID Line's schedule
- 0 schedule changes to core work

## Why MDI

- Quick and reliable
- Clear QA process and assembly know-how
- 15 minutes away for on-site alignment

# **Our Approach**







#### Looked for a Solution

Searched for a kitting solution to find a more sustainable option than searching for volunteers or rejecting project.



#### **On-site Visit**

Toured the facility to see capabilities and available processes.



#### **Production Run**

Once all was approved, MDI completed the first 2,500 piece project in 3 days.



## **Discovery Call**

Connected with MDI to evaluate scope and partnership potential.



### **Alignment and Pilot**

MDI shared process and fulfilled a small sample.



## Scale and Repeat

The partnership allowed for ID Line to easily scale during large order surges with support from MDI.

"MDI finished a 2,500-piece run in days and let us keep our schedule. I had full confidence in QA and didn't think about the project once while on vacation."

> — Zack Kinder Manager at ID Line



# Typical Timeline to Complete Project

- 3 days with MDI
- Estimated 9 days with ID Line staff



# Get a Free Production & Packaging Audit

See if MDI is the right fit for your next run with our vast kitting and assembly solutions, located in Minnesota.